

Sensidyne[®] Partners with Major Manufacturers Rep Firm TriNova, Inc. Joins the Fixed Gas Detection Network in Key NE, SE Regions

St. Petersburg, Fla. (September 15, 2020) – Sensidyne, LP, a manufacturer and global distributor of industrial health & safety equipment, announces a manufacturers representation partnership with TriNova, Inc., who brings 50 years of proven, extremely valuable industry experience to the relationship.

Starting September 15, TriNova will undertake Sensidyne representation in Upstate New York and across the Southeast in Alabama, Arkansas, Florida, Louisiana, Mississippi, and West Tennessee, sure to add significant value to the end-user and fuel further growth and market penetration throughout these heavy industrial, opportunity-rich territories. Beginning on November 15, TriNova will continue to expand their reach by taking on sales responsibilities across the New England territory, comprised of Connecticut, Maine, Massachusetts, New Hampshire, Rhode Island and Vermont.

“TriNova is a major player with a rich history and great penetration across key Regions for us,” says Steve Bornoff, Business Unit Manager for Fixed Gas Detection. “Strengthening our network of solid Reps will provide in-roads for growth in the crowded field of fixed gas detection solutions. TriNova is known for excellent customer support and ‘hands on’ training (safely, now in the coronavirus era). We have found that once our customers interface with our products, they really appreciate the benefits.” TriNova will work closely with seasoned Sensidyne vets Todd Crosby, Central Regional Sales Manager, and Tommy Quick, Eastern Regional Sales Manager.

Sensidyne Fixed Gas Detection – Innovative Solutions

Sensidyne manufactures innovative and robust solutions for routine and critical applications within a multitude of industries, including Chemical, Oil & Gas, Power, Pulp & Paper, Water, and Waste Water. Made in the USA, product lines include SensAlert[®] ASI (SIL-2 certified), SensAir[®] for cost-sensitive applications, SensAlarm Plus[®] Universal Gas Detection System, SensFlex[®], and SensCast[®] Wireless Systems. The Plus Series line of sensors detects 60+ target gases from Acetylene to Xylene – including Ammonia, Hydrocarbons, Hydrogen Sulfide, and Oxygen. Gas sensor types include Infrared, Electrochemical, Catalytic Bead, and PID for VOCs. Sensidyne proudly maintains a philosophy of product line longevity, focused on supporting customer product needs. In fact, our robust SensAlert unit has been faithfully satisfying gas detection needs in the field for over 20 years, with factory service and sensor calibration still being available to maintain effective operation.

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About Sensidyne, LP

Since 1983, Sensidyne, LP has designed and manufactured high-quality, precision industrial health & safety instrumentation that are instrumental in keeping workers safe and workplaces secure around the globe. In addition to fixed gas detection systems, Sensidyne manufactures and distributes a host of best-in-class equipment, including the Gilian[®] line of air sampling pumps & calibrators, Sensidyne/Kitagawa colorimetric gas detection tubes, Svantek’s sound & vibration measuring systems, and vacuum/pressure Micro Air Pumps, utilized in ventilators and other FDA-approved medical equipment. In 2008, the SCHAUBURG International Group made a strategic investment for international expansion by purchasing Sensidyne, LP. www.Sensidyne.com

Contact: Chris Markham, Marketing Manager, Sensidyne, LP
cmarkham@sensidyne.com 727-530-3602 ext. 680

